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Trey Snow, CFA, is the director of research and senior research analyst at The London Company, a long-only equity manager in Richmond, Virginia. In this role, he coordinates the firm's research activities and manages the analyst team. Previously, he was a senior equity analyst for the Teachers and Employees Retirement System of Georgia, where he helped manage multiple domestic and international equity portfolios. Snow has worked in buy-side, sell-side, and hedge-fund roles as an equity analyst at IronOak Advisors (Ridgeworth Capital Management), Priority Capital Management, BB&T Capital Markets, and Mentor Investment Group. Snow began his investment career in 1995 as an analyst at the Virginia Tech Foundation. He is a CFA® charterholder and an active member of the CFA Society of Richmond. Snow received a B.S. in finance and an M.B.A. with a finance concentration, both from Virginia Tech.